



## About Quill

LEGAL SOFTWARE





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## Manage your practice the smart way

Industry-leading, proudly independent and with unrivalled expertise, Quill is a one-stop-shop for all your law firm's needs.

Proud to be at the heart of over 750 law medium and small sized law firms.

Recommended by the Law Society of England and Wales.





















## Quill facts and figures

- Founded in 1978
- Proudly independent
- Manchester and Liverpool based
- Tailor made for small to medium-sized practices









**9,000** Users

750 Law firms 5 million

Annual transactions

**100** Staff

43%: 57%

Male: Female employee ratio



5%

Employee turnover



40%

of our staff have worked at Quill for more than 5 years

### What does that mean for you?

- Supporting a local company knowledgeable about the UK legal market
- Experienced, happy and engaged employees
- A company with strong morals built on being accountable to employees, clients and partners
- No risk of being acquired or service disruptions

Proud to be one of the UK's best employers





#52

Best Mid-Sized Companies to work for in the UK



#21

Best Companies to work for in the UK



#56

Best Companies to work for in the North West





## The challenge

Every law firm is different. But every law firm experiences the same issues, time and time again.



### Productivity

"Because I have to wear so many hats and oversee every daily task, I have less and less time to focus on giving my clients the service they're paying for."

### Compliance

"The rules seem to shift every day, and there's no way I can stay on top of all the latest changes in the minefield that is compliance."

#### Cost

"I'm paying huge amounts of overheads on wages for staff members whose workloads are barely ever at full capacity. It's not cost efficient."

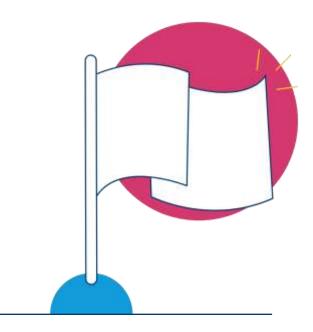
### Growth

"The more successful we get, the bigger my law firm grows, and the harder it is to keep all of our departments and people linked together."

### Efficiency

"The amount of time I spend looking for important documents or reconciling money means there are never enough hours in the day to get everything done."





### But with Quill...

Those issues can be a thing of the past.



### Productivity

"Now that Quill takes care of all those distracting daily tasks, I can focus on doing what I do best - servicing clients - without the headache."

### Compliance

"The team members at Quill are all experts in their chosen fields, taking the time to stay up to date with the latest compliance changes so that I don't have to."

### Cost

"Thanks to Quill's pick and mix software licensing together with its flexible pay-as-you-go services model, I only pay for the software and services that I actually need, as and when I need them."

### Growth

"Quill's full range of capabilities means we can rely on them more and more as we grow, and their software is completely scalable as well."

### Efficiency

"The seamless integration of Quill's software and services means we've streamlined all of our front- and back-office tasks, giving us more time to focus on what matters."







# More than just software

What makes Quill unique is our joined-up approach to legal software and outsourced legal services.

We are the only provider that also offers outsourced payroll, legal cashiering, digital post room and typing.

Quill is your one-stop-shop for all your needs. Less hassles, less contracts and invoices to manage, and best of all – less stress!





# Meet your law firm's new best friend

Smart law practices turn to Quill because we make running their front and back-office functions a breeze, saving valuable time, money and most importantly - the headaches!



### Legal accounts

The easy way to take control of your finances and ensure you are fully compliant



## Practice management

The most trusted practice management platform in the legal industry



## Document management

Take the 'work' out of paperwork and manage legal documents more efficiently



## Case management

Manage the entire lifecycle of a case with zero distractions along the way





## Legal accounts

The easy way to take control of your finances

Ensure full compliance and keep your practice doors open.

Ideal for: Legal cashiers and support staff

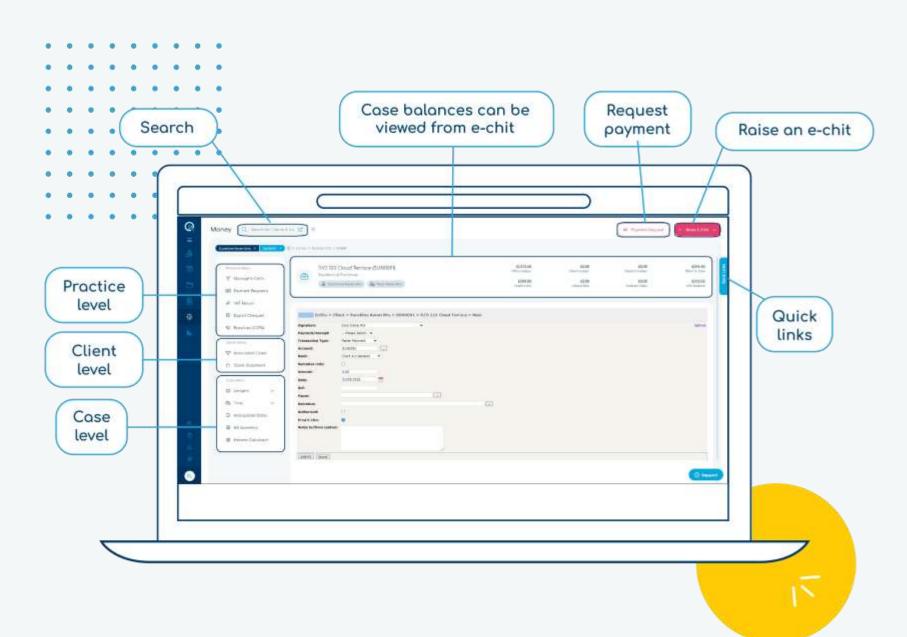
### What can Quill's legal accounts do?

- Cloud-based legal accounting and transaction management
- · Rapid and accurate posting
- View and follow client and office ledgers in one single place
- E-chit posting for all payments, receipts, bills and journals
- Built in breach warnings and alerts to support compliance with relevant regulatory body
- Compatible for HMRC Making Tax Digital (MTD) for VAT
- Compatible for Legal Aid Agency (LAA) for legal aid submissions
- Meets SRA Accounts Rules, CLC Accounts Code and Scottish Accounts Rules

- Bank account and sort code verification for outbound payments
- Integrates with leading UK banks
- Fast and accurate bank reconciliation
- Cheque printing
- Purchase ledger
- Multiple open accounting periods
- Robust month-end and year-end close routine
- Suite of configurable management reports integrated with Excel
- Risk reporting and conflict checks











## Practice management

The most trusted practice management platform in the legal industry

An integrated solution for supporting both front- and back-office functions.

Ideal for: Fee earners and support staff

### What can Quill's practice management do?

- Cloud-based central hub for firmwide management
- Centralised and easily searchable client, matter and contact database
- New client and matter inception wizard
- Hourly and fixed fee billing
- Compliant with UK GDPR
- Integrated conflict and online AML checks
- Practice, department and personal performance dashboards and task lists
- Readily visible client and office transaction history, account balances and alerts

- Configurable and dynamic time recording system by role
- Multiple stopwatches
- E-chit creation, approval and management system
- Custom fields for clients and matters for any case type
- Reporting suite integrated with Excel
- Mobile app for iPhone and Android devices

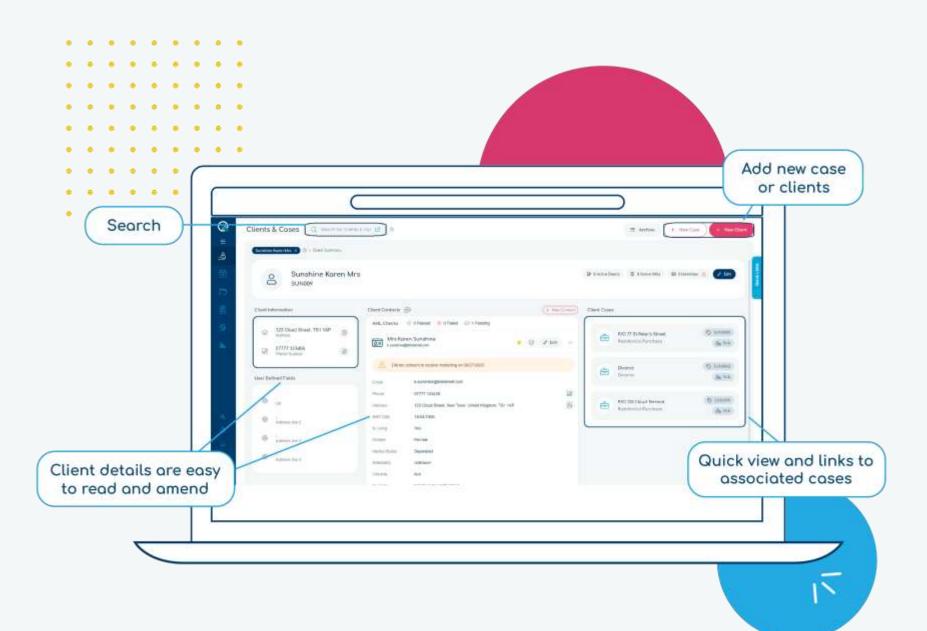
















"Beforehand, it'd take me a day's time to complete year end. Now with Quill, I press a button, press another button, and I'm done.

All tasks are easier, especially getting reports at month and year end. It's just such an easy-to-use package."

Jayne Curle, Legal Cashier, Bana Vaid and Associates

"Quill's software is excellent. It's extremely intuitive so managing ledgers and searching is easy and reports are straightforward. To top it all, support is responsive.

It's a complete package."

Imran Khawaja, Managing Partner, Armstrong and Co Solicitors

"The challenge for sole practitioners (me included), is the need to juggle administration with client work. I wouldn't have been able to manage my first year without Quill!"

Trudy Rogers, Sole Practitioner, Rogers Legal

# Don't just take our word for it!

Our unique combination of software and services helps hundreds of clients manage their law firms each and every day. Just take a look at some of their stories.





# Document and case management

Take the 'work' out of paperwork and manage documents more efficiently

A tailored and scalable solution to manage matters from initial inception all the way through to successful conclusion.

Ideal for: Fee earners and support staff

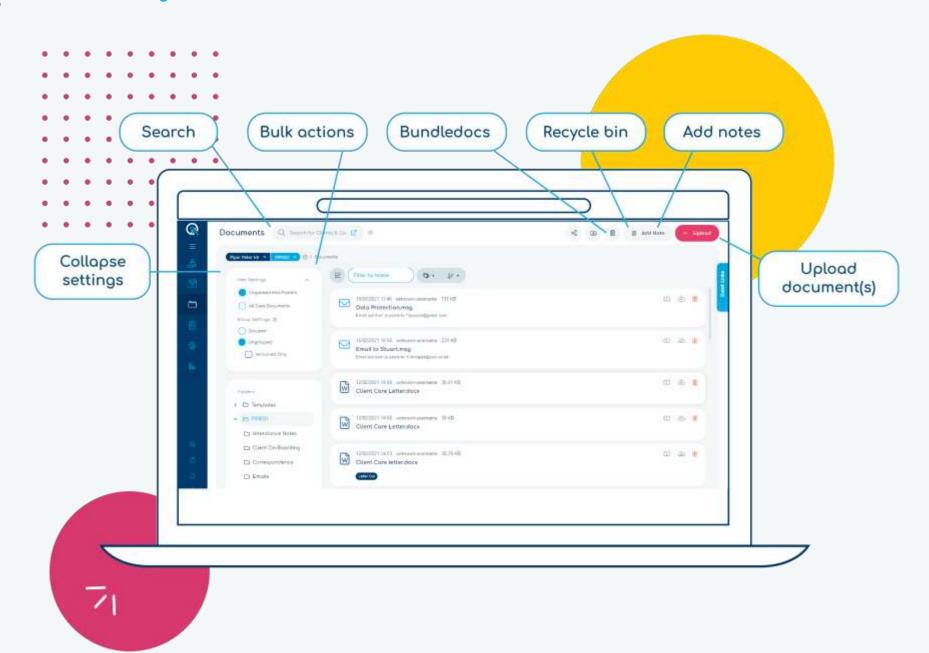
### What can Quill's document and case management do?

- Store, edit and save all your documents centrally
- Document versioning, tagging and foldering
- Create a library of branded practice precedents and auto-populated templates for mail merge
- Integrates with Outlook, Word and Excel
- Automatic email upload and time recording
- Email documents to clients and contacts in Word or PDF format
- Unlimited storage

- Time record
- Drag and drop or upload files from desktop or scanner
- Detach attachments from emails
- Time record when uploading or reviewing correspondence
- Integrates with over 2,000 legal forms and e-submissions
- Integrates with Bundledocs to produce electronic court and counsel bundles
- Mobile app for iPhone and Android devices

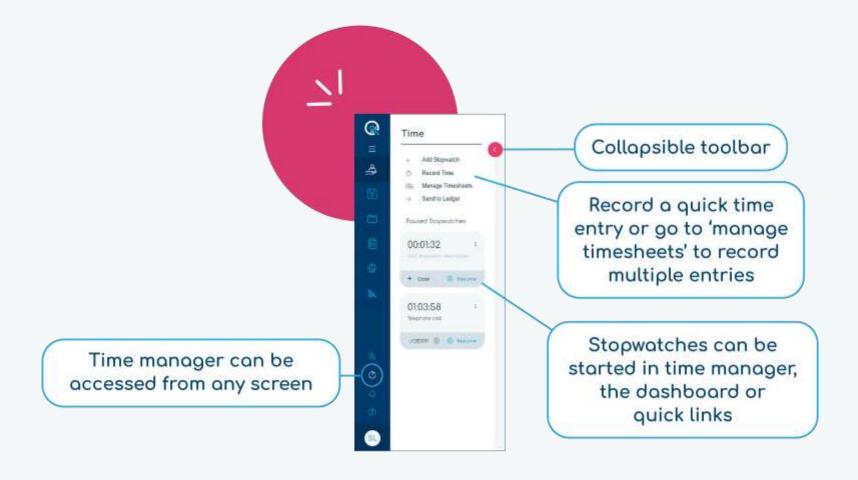
















"There are so many advantages of DocsHub for our company. We store well over 100,000 documents in the cloud. All we need is an internet connection, and this mass of files is readily available to our managers, lawyers and support staff.

The financial benefits of document management systems are substantial, in terms of server equipment alone."

Gary McIndoe, Director, Latitude Law

At Luqmani Thompson, we're on a mission to go fully digital. We certainly encourage other firms we speak to, to get on board the train too before it leaves the tracks. Where our business is concerned, it's Quill's DocsHub powering the engine."

Jawaid Luqmani, Partner, Luqmani Thompson and Partners

"When I set up my practice, I'd just come out of a big law firm which had a huge internal IT support department. Obviously I can't afford this on my own, yet I still have similar practice and document management requirements.

Quill's systems give enterprise-level functionality without the cost and trouble of hosting and maintaining it myself."

Lynne Passmore, Solicitor, Lynne Passmore Family Law

# Don't just take our word for it!

Our unique combination of software and services helps hundreds of clients manage their law firms each and every day. Just take a look at some of their stories.



### Time for a boost?

Quill's software offers a number of additional boosts to help unlock your practice's full potential.



### **Quill Post**

Digital mailroom that sorts incoming post, scans and emails documents and can also post outgoing mail.



### MoneyChain

Strengthen your payment chain and get the right money to the right client.



### **Quill Forms**

Gain access to our comprehensive forms and e-submissions library to auto-populate the most popular legal forms.



### Bundling

Collate, sort and auto-index documents to produce electronic court and counsel bundles in minutes.



## Anti-money laundering checks

Mitigate risks by using our AML module to perform reliable identity and credit checks.



### Legal aid

Statutory criminal and civil legal aid rates maintained, helping to make case submissions easy.





Send secure online payment links to your clients and see your cashflow improve.



### **API** integration

Integrate with specialist thirdparty case management systems to save time, prevent duplication and maintain data integrity.



### SMS messaging

Send instantly or schedule communications directly and securely to your clients' mobiles.





## Why choose Quill?

There's a reason smart law firms always choose Quill.



## The best of both worlds

We are one of the few organisations capable of blending leading software with expert outsourced administrative services, meaning you can rely on us to help you complete any task.



### A human touch

People are at the heart of our solutions. With a dedicated contact, you can trust our UK-based team to understand your business just as well as any of your employees.



### Dedicated experts

We're committed to offering dedicated support to all our clients, so you can rest assured that we will be there for you whenever you need us.



### Works alongside you

Our software and services are tailored to how a legal practice actually works, meaning they can be seamlessly integrated within your firm, and brought up to speed in no time.



### Reduced overheads

Our flexible outsourced business model means you pay variable monthly fees based on your firm's business activity and volumes. Plus, our software is much more affordable than others in the market.



## No compromise on compliance

At Quill, we understand the ins and outs of statutory requirements, so that you don't have to.





## Legal Accounts and Practice Management

Get your firm on the right track with legal accounts and matter management solutions to get you up and running quickly.

£22\*

\*Per user per month, plus initial £78/month for the legal cashiering licence

Matter management

Legal accounts system

For legal cashiers, fee earners and support staff

### Most Popular

### Case and Document Management

Allow fee earners to work in the cloud from anywhere with time-saving tools like document automation and MS Office integration, and more.

£44\*

\*Per user per month, plus initial £56/month for the legal cashiering licence

Everything in Legal Accounts and Practice Management PLUS...

Document management

Case management

For fee earners

## Boosts to supercharge your law firm

Mix and match from our range:

Quill Forms

Anti-money laundering checks

API integration

MoneyChain

Bundling

Legal aid

Online payment portal

SMS messaging

Our outsourced services (payroll, legal cashiering, post room and typing) are offered on a scale depending on the volume of work and transactions, saving overheads and improving time efficiency. For a detailed quote, please speak to a member of our sales team.

Pricing

Flexible to you. Affordable for everyone.

Our software pricing is based on a per-user, permonth basis with optional 'boosts' available.







# Ready to make life simple with Quill?

Our extensive range of software and services is here to make your life easier, no matter which area of law you work in.

Over 750 law firms rely on Quill to run their practice smarter and more effectively. **Could you be next?** 

We can't wait to welcome you onboard!

Get in touch by calling **0161 236 2910** or emailing us at **sales@quill.co.uk** or visit **www.quill.co.uk** for more information.